



Join the Tuffman Team – Sales Representative

Company Summary

Tuffman Equipment Rental & Supply is a family-owned business with more than 20 years of experience in providing reliable equipment, tools, and supplies to contractors, municipalities, and homeowners. Serving the construction and site utility markets, we deliver solutions that keep projects safe, efficient, and on schedule. Our employee-first culture invests in our team so they can provide exceptional service and build lasting partnerships founded on trust and service.

Position: Sales Representative

Location: Sheffield, OH

Position Summary

We are seeking a motivated and organized Sales Representative to support equipment rental and supply operations while providing exceptional service to our customers. The ideal candidate thrives in a fast-paced environment, enjoys interacting with people, and takes pride in facilitating smooth sales processes and creating positive customer experiences.

Key Responsibilities

- Serve as the contact for customers, assist with rentals, supplies, and inquiries.
- Coordinate inbound and outbound rentals and supply orders, including customer communication on availability and delivery options
- Maintain counter inventory of tools and supplies to support daily sales operations.
- Handle customer concerns professionally, ensuring a positive experience.
- Perform regular physical tasks, including lifting and moving equipment or supplies.

Qualifications

- High school diploma or equivalent required; candidates with technical/trade training, customer service, or relevant work experience preferred.
- Experience in equipment rental, warehousing, or yard operations preferred.
- Ability to lift and move heavy equipment safely.
- Ability to communicate in person and over the phone.
- Proficient with basic computer programs and inventory tracking.

How to Apply

Click this link to apply: [Employee Application Form](#), or submit your resume to jobs@tuffmanequip.com with the subject line: *Sales Representative – Sheffield, OH.*